## ORGANIZATION EARNING OPPORTUNITY: 40\%

An organization with 400 participants who each sell $\$ 100$ equals a total of $\$ 40,000$. At $40 \%$ that's $\$ 16,000$ !

| Number of People Selling | $\begin{gathered} \text { X \# of } \\ \text { Customers/Buyers } \end{gathered}$ | X <br> Average Sales | Total Sales | Fund-raiser Earnings |
| :---: | :---: | :---: | :---: | :---: |
| 10 | 10 | \$15 | \$1,500 | \$600 |
| 20 | 10 | \$15 | \$3,000 | \$1,200 |
| 30 | 10 | \$15 | \$4,500 | \$1,800 |
| 40 | 10 | \$15 | \$6,000 | \$2,400 |
| 50 | 10 | \$15 | \$7,500 | \$3,000 |
| 60 | 10 | \$15 | \$9,000 | \$3,600 |
| 70 | 10 | \$15 | \$10,500 | \$4,200 |
| 80 | 10 | \$15 | \$12,000 | \$4,800 |
| 90 | 10 | \$15 | \$13,500 | \$5,400 |
| 100 | 10 | \$15 | \$15,000 | \$6,000 |
| 110 | 10 | \$15 | \$16,500 | \$6,600 |
| 120 | 10 | \$15 | \$18,000 | \$7,200 |
| 130 | 10 | \$15 | \$19,500 | \$7,800 |
| 140 | 10 | \$15 | \$21,000 | \$8,400 |
| 150 | 10 | \$15 | \$22,500 | \$9,000 |
| 160 | 10 | \$15 | \$24,000 | \$9,600 |
| 170 | 10 | \$15 | \$25,500 | \$10,200 |
| 180 | 10 | \$15 | \$27,000 | \$10,800 |
| 190 | 10 | \$15 | \$28,500 | \$11,400 |
| 200 | 10 | \$15 | \$30,500 | \$12,000 |

Note: Calculations exclude any fixed earnings products that may appear in Inspirational Treasures ${ }^{\circledR}$ Catalogs.

